



**Forum Nachhaltiger Kakao**  
German Initiative on Sustainable Cocoa

**Forum Nachhaltiger Kakao e.V.**  
**UAG Monitoring**  
**30.08.2022**







**Forum Nachhaltiger Kakao**  
German Initiative on Sustainable Cocoa

# Begrüßung durch die AG Leitung

**Manuel Kiewisch**  
**Evelyn Bahn**





## Kartellrechtliche Leitlinien

Zu den Grundprinzipien des Forum Nachhaltiger Kakao gehört die strikte Beachtung und Einhaltung aller relevanten Gesetze und Konventionen auf nationaler und internationaler Ebene, insbesondere die Einhaltung der geltenden kartellrechtlichen Vorschriften des europäischen und nationalen Wettbewerbsrechts.

Aus kartellrechtlichen Gründen sind Diskussionen über sensible Geschäftsinformationen zu unterlassen. Auch sind Absprachen über Preise, Absatzkontrollen oder Produktionsmengen, Marktaufteilungen und Boykottaufrufe bzw. Nichtzusammenarbeit mit Dritten unzulässig, unabhängig von den Gründen der Absprache.

Folglich sind Diskussionen über aktuelle und zukünftige Preise, Gewinnmargen, Rabatte, Zeitpunkte und Umfang von geplanten Preiserhöhungen, Kosten, Kapazitäten, Kunden, Lieferanten, Produkt- und Marketingpläne, Absatzprognosen, Kreditbedingungen oder über andere kartellrechtlich sensible Informationen zu unterlassen.

Die Diskussion oder der Austausch wettbewerbserheblicher Informationen sind nicht nur in den Sitzungen, sondern auch während informeller Gespräche, bei denen Wettbewerber anwesend sind, unzulässig.



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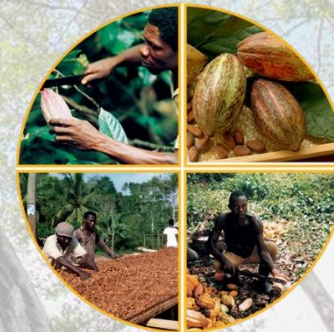
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# Vorstellungsrunde





## Tagesordnung

<b>TOP 1</b> 9:00 - 9:10 Uhr	<ul style="list-style-type: none"><li>• Begrüßung durch AG Leitung</li><li>• Kartellrechtl. Richtlinien</li></ul>	<ul style="list-style-type: none"><li>• Vorstellungsrunde</li><li>• Vorstellung Agenda</li></ul>	Evelyn Bahn, Manuel Kiewisch
<b>TOP 2</b> 9:10 – 9:20 Uhr	<b>Updates</b> <ul style="list-style-type: none"><li>• Update Monitoring Prozess 2022</li><li>• Zeitplan Monitoringbericht</li></ul>	<i>Fragen und Antworten</i>	Ulrike Joras
<b>TOP 3</b> 9:20 – 10:30	<b>Diskussion des Entwurfs des Monitoringberichts</b> <ul style="list-style-type: none"><li>• Vorstellung der wichtigsten Ergebnisse und Diskussion</li><li>• Identifizierung von Fragen und Lücken</li></ul>		Ulrike Joras / Hilde Geens (C-Lever.org)  UAG Monitoring
<b>TOP 4</b> 10:30 – 11:10 Uhr	<b>Verwendung der Ergebnisse des Monitoringberichts</b> <ul style="list-style-type: none"><li>• Sind alle Ergebnisse relevant und werden von uns genutzt? Welche Punkte bedürfen einer vertieften Analyse?</li><li>• Gibt es Möglichkeiten zum Bündeln und noch weiter mit den ISCOs zu harmonisieren?</li><li>• Darstellung spezifischer Ergebnisse auf der Webseite</li></ul>		Geschäftsstelle UAG Monitoring
<b>TOP 5</b> 11:10 – 11:40 Uhr	<b>Eindrücke und Erfahrungen bezüglich des Ausfüllens des Monitorings</b> <ul style="list-style-type: none"><li>• Austausch über die Erfahrungen beim Ausfüllen des diesjährigen Monitorings</li><li>• Verbesserungsvorschläge für die nächste Monitoringrunde</li><li>• Lay-Out</li></ul>		Geschäftsstelle UAG Monitoring
<b>TOP 6</b> 11:40 – 11:55 Uhr	<b>Vereinbarung und nächste Schritte</b>		Geschäftsstelle
<b>TOP 7</b> 11:55 – 12:00 Uhr	<b>Wrap-up und Verabschiedung</b>		Manuel Kiewisch Evelyn Bahn





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# Updates



# Zeitplan Monitoringrunde

Was	Wann
UAG Meeting: Auswertung Ergebnisse Forum Nachhaltiger Kakao	30.08.2022
ISCO WG Meeting: Gemeinsame Auswertung auf ISCO-Ebene, Feedback sammeln	07.09.2022
Rückmeldungen zum Berichtsentwurf	Bis 09.09.2022
Vorstand Kommentierungsphase	26.10 – 14.10.2022
Übersetzung ins Deutsche und Layouting	16.09. – 31.10.2022
Veröffentlichung des Beyond Chocolate Report	End September
Veröffentlichung des Monitoring Reports	02.11.2022





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# Diskussion des Entwurfs des Monitoringberichtes





## Feedback vom Berichtsjahr 2020

### Struktur des Monitoringberichts

- Teil 1: Überblick über die Ziele des Forums und der für jedes Ziel relevanten Indikatoren verlinkt darstellen
- Teil 2: Darstellung der individuellen Indikatoren
- Lay-Out generell verbessern und zugänglicher gestalten

### Inhaltlich

- Zusätzlicher Indikator zu % des zertifizierten Kakaos der in Deutschland verarbeitet wird
- Vergleich herstellen zu Referenzwerten, z.B. Gesamtkakaomenge auf dem Deutschen Markt
- Report soll für ein weiteres Publikum zugänglich sein

### Ablauf

- Frühzeitige Einbindung der UAG um Ergebnisse zu diskutieren





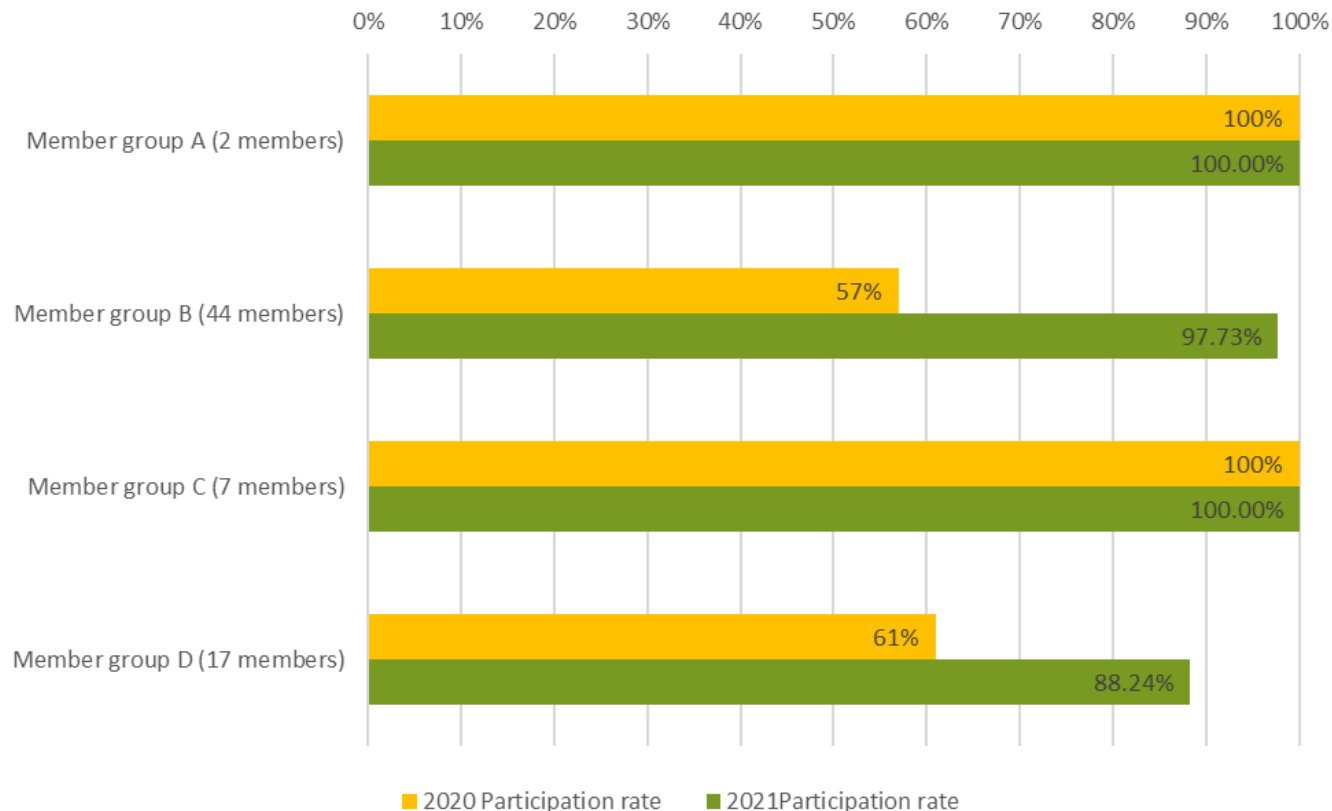
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# Vorstellung wichtiger Ergebnisse





## Participation



- Overall participation rate is 96% (67 members participated in the monitoring)
- 51 project questionnaires. Country specific project / programme data for CIV and Ghana increased as a result of mandatory reporting by country
- **66 member questionnaires**
- **For member group B: 35 members completed the industry questionnaire (member questionnaire with supply chain data), 8 members the questionnaire for other actors.**
- Estimated coverage of the reporting corresponds to 69% of the cocoa containing products supplied to the German market





## Main developments in relation to the ISCO common challenges

Transparent supply chains	Living income
<ul style="list-style-type: none"><li>▪ Significantly increased rate of participation and increased volume of cocoa covered in the GISCO reporting.</li><li>▪ Average sustainability performance of the additional members / volumes reported on in 2021 (and not yet in 2020) is lower than the average sustainability performance in 2020. =&gt; status quo or even reduction in average performance for several indicators</li></ul>	<ul style="list-style-type: none"><li>▪ Better premium data on volumes reported in 2021 as a result of questions being changed</li><li>▪ 16 members reported to pay premiums; 11 members reported on premiums number: their overall average % sourcing for which premiums were paid = 47% of their total cocoa sourced; overall average amount of premium per ton = <b>232USD/TON Hilde to double check figure</b></li></ul>
Deforestation, reforestation and forest protection	Child labour
<ul style="list-style-type: none"><li>▪ Several indicators related to farm mapping, and conservation and restoration of forests are improving compared to 2020 reporting.</li></ul>	<ul style="list-style-type: none"><li>▪ Increased coverage by CLMRS (923,969 Farm. Househ.)</li><li>▪ # cases in remediation higher than # cases identified – different perspective no comparison possible</li></ul>



## Fortschritte erreicht bei 8 Zielen

<b>SG3:</b> supporting <b>governments and other stakeholders</b> in the development of <b>holistic regional agricultural programs</b> in order to <b>create alternatives to cocoa</b> cultivation and thus counteract overproduction.	Substantial progress
<b>SG4:</b> promote the development of sustainable and diversified production systems, in particular <b>agroforestry systems</b> , which conserve natural resources as well as ending the application of hazardous and/or unauthorized pesticides	Limited progress
<b>SG5:</b> end <b>deforestation</b> and contribute to <b>conservation</b> of forests and biodiversity, and to reforestation.	Limited progress
<b>SG6:</b> abolish worst forms of <b>child labour</b> in cocoa production	Limited progress
<b>SG8:</b> enforcing compliance with <b>human rights and environmental aspects</b> by all actors in the cocoa supply chain and contributing to the discussion on possible regulatory measures at EU level.	Limited progress
<b>SG9:</b> <b>strengthen governments, farmer organizations and cooperatives and civil society</b> in the cocoa value chain.	Limited progress
<b>SG10:</b> all cocoa-containing end <b>products sold in Germany originate from sustainable cultivation.</b>	Limited progress
<b>SG11:</b> by the year 2025, a share of at least 85% of cocoa in cocoa-containing end products sold by the producing members in Germany is <b>certified by sustainability standards</b> or equivalently independently verified.	Goal has been reached, no further progress was observed.





## Status-quo erhalten bei 3 Zielen

<b>SG1:</b> improve <b>farm-gate prices, minimum price and premium systems</b> as well as other <b>income-generating measures</b> as contributions to a <b>living income</b> of cocoa farming households.	2.1, 2.2, 2.3 and 2.7: status quo 2.4, 2.5 and 2.6: data is inconclusive
<b>SG2:</b> improve the <b>productivity of cocoa farming and the quality</b> of cocoa.	Status quo
<b>SG12:</b> promote <b>multi-stakeholder partnerships</b> and collaboration for more sustainability, networking, sharing information and experience, learning from each other and reporting on progress in achieving objectives and applying best practices.	Status quo



## Unschlüssige Ergebnisse bei 1 (2) Zielen

<b>SG7:</b> enhancement of <b>gender equality</b> and improvement of opportunities for women and young people in the cocoa sector	Data is inconclusive.
<b>SG1:</b> improve <b>farm-gate prices, minimum price and premium systems</b> as well as other <b>income-generating measures</b> as contributions to a <b>living income</b> of cocoa farming households.	2.1, 2.2, 2.3 and 2.7: status quo 2.4, 2.5 and 2.6: data is inconclusive



## **Diskussion**

- **Generelle Rückmeldung zum Monitoringbericht**
- **Welche Fragen haben Sie zu den Ergebnissen und Indikatoren?**
- **Was ist aufgefallen?**
- **Welche Lücken haben Sie im Berichtsentwurf identifiziert? Wo gibt es Verbesserungsbedarf?**





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# Verwendung der Ergebnisse des Monitoringberichts





## Challenge Living income for cocoa farming households – SO1 target indicators (data quality and trend)

	2020	2021
Target indicator 1.3: (Project/program indicator): By the end of 2023, GISCO members with relevant projects/programs <b>will report on the development of net household income in relation to the living income benchmark.</b>	For 5 projects/programs, data was provided on the net household income in relation to the living income benchmark.	For 25% of the income related projects household income data were reported. Like last year (2020 data), only 1 member broke down the number of farming households per income-category.
Target indicator 1. : Average <b>total amount per ton of cocoa beans paid to the farmer</b>	n.a.	New data on average amount paid to the farmer (farm gate price + all premiums) – based on few data points (3 members) – average = 1.344 USD per ton or approx. 62% of the FT LIRP

### Challenges data collection and interpretation

- Response rate limited
- Varying data reliability and availability on some data points such as amount paid and premiums, cocoa yield, size of farming land
- Comparability of household income data?



## Challenge deforestation and agroforestry – SO4 target indicators (Unclear about reason for change)

	2020	2021
Target indicator 4.2: (Project/program indicator): By the end of 2025, <b>30 % of the total area under cocoa cultivation in GISCO member projects/programs will be managed as agroforestry systems.</b>	It is estimated that 20% of the total area under cocoa cultivation is managed as an agroforestry system.	It is estimated that 10.5% of the total area under cocoa cultivation is managed as an agroforestry system. This is still a long way from the target for indicator 4.2.

### Challenges data analysis and interpretation

- Unclear why the numbers decreased (halved from one year to the next)





	2020	2021
Target indicator 5.2: (supply chain indicator): By the end of <b>2025, 85% of the cocoa purchased/processed by GISCO members in Germany is “deforestation free”</b>	21%	9%

### Challenges in the data collection and interpretation

- Decrease in performance expressed in % but not in absolute volume. As such, 2021 data might be a more robust baseline against which to assess the performance of these targets in the following years.
- Data quality: Differences between the cocoa origin transparency scores sometimes not well understood



	2020	2021
Target indicator 4.1: (Project/program indicator): By the end of <b>2022</b> , relevant GISCO member projects/programs will have a <b>strategy to promote diversified and sustainable farming systems</b>	13 projects/programs, being 65% of reported projects/programs have a strategy to promote diversified and sustainable farming systems as a contribution to environmental sustainability.	71% of the reported projects and programmes have a strategy to promote diversified and sustainable farming systems as a contribution to environmental sustainability.

### **Challenges data analysis and interpretation**

- Limited time to achieve target
- What are the reasons for the lacking 29%?



	2020	2021
Target indicator 6.1: (Project/program indicator): By the end of 2025, 100 % of reached households in GISCO member projects/programs are <b>covered by a strategy or system for the prevention, control, monitoring and remediation of the worst forms of child labour.</b>	485.943 farming households covered in projects / programmes Additional 205.747 farming households covered in member's supply chains. (19 members reported)	During this reporting period, industry and retail members reported 923,969 farming households (+ 33%) in their company's supply chains to be covered by CLMRS / comparable systems.
3.2. <b>Percentage</b> of children identified as in child labour that <b>received support</b>	No data	> 100%

### Challenges data analysis and interpretation

- Several members indicated that annual reporting on remediation is not feasible since remediation processes usually take 18 to 24 months. Therefore annual comparison between cases identified in the year and cases addressed through remediation is not yielding a pertinent % or indicator.
- Change in data collection compared to 2020 (projects and supply chain) and 2021 (only supply chain)





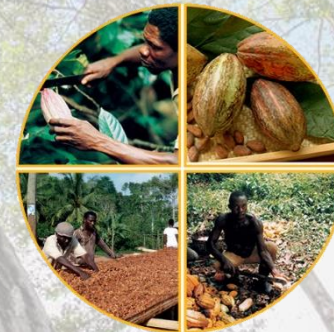
## **Diskussion**

- **Sind alle Ergebnisse relevant und werden von uns genutzt?**
- **Wo ist eine vertiefende Analyse gewünscht?**
- **Welche Themen soll das Forum stärker behandeln und wie?**
- **Gibt es Möglichkeiten zum Bündeln und noch weiter mit den ISCOs zu harmonisieren?**



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# Darstellung auf der Webseite





## Darstellung spezifische Ergebnisse auf der Webseite - I



**Kontext & die wichtigsten Veränderungen der Erfassung zum Vorjahr**



**Zahlen, die bereits für den Monitoringbericht 2020 auf der Webseite sind und diese vergleichend mit 2021 Daten darstellen**

**Anzahl der Produzenten** und ihrer Familien, die über Projekte der **Mitglieder des Forums unterstützt wurden**

**Anzahl der Produzenten** und ihrer Familien, die durch **Pro Planteur** unterstützt wurden

**% des nach Nachhaltigkeitsstandards zertifizierten Kakaos** in den von den **Mitgliedern des Forum Nachhaltiger Kakao** in Deutschland verkauften Süßwaren.





## Handlungsanweisung des Vorstandes

- „Unter-Menüpunkte pro Einzelziel auf der Webseite, die auf Unterseiten verweisen, welche die zusammenfassende Darstellung pro Einzelziel beinhalten, sowie ggf. ausgewählte aussagekräftige Diagramme/Graphen aus Teil 2“

Specific goal	Indicators	Assessment 2021
<p>SG7: GISCO members are committed to the enhancement of gender equality and improvement of opportunities for women and young people in the cocoa sector</p> <p>The 7<sup>th</sup> GISCO specific objective is about the enhancement of gender equality and improvement of opportunities for women and young people in the cocoa sector. The existence of a separate GISCO specific objective related to gender equality confirms the importance of empowerment for women/young people in cocoa growing communities. It is a cross-cutting ambition, embedded in the implementation of most other specific objectives.</p>	<p><a href="#">1.6. Number of farming households / cocoa growers reached</a></p> <p><a href="#">2.7. Improved access to finance</a></p>	<p>The available data is inconclusive to assess progress vis-à-vis goal 7.</p> <p>The percentage of female cocoa growers reached through the projects/programmes is stable. Data suggest that 17% of the beneficiaries in 2020 and 18% in 2021 were women. This data is not based on all reported projects and programmes since gender sensitive data is not available for 35% of the projects and programmes.</p> <p>However, it was reported that 76% of the persons with increased access to finance in Côte d'Ivoire were women. In Ghana, the share of women with increased access to finance was 43% in projects supported by GISCO members. Overall, 71% of the cocoa growers that were reported to have improved access to finance through the project were women. This is due to the specific focus of programmes on providing access to finance for women in cocoa producing countries, mainly when supporting the proliferation of the Village Savings and Loan Association (VSLA) model.</p>
<p>SG8: GISCO members are committed to enforcing compliance with human rights (implementation of the UN Guiding Principles on Business and Human Rights) and environmental aspects by all actors in the cocoa supply chain and contributing to the discussion on possible regulatory measures at EU level.</p>	<p><a href="#">5.1 Human rights due diligence implementation and environmental risk management</a></p> <p>- Target indicator 8.1 (supply chain indicator): By the end of 2025 all GISCO members implement human rights and environmental due diligence.</p>	<p>Limited progress towards reaching goal 8.</p> <p>Overall, the reported 2021 data indicates little progress compared to the 2020 monitoring data. Members of GISCO with cocoa supply chains are still at the early stages of applying Human Rights Due Diligence (HRDD) (30%) and Environmental Due Diligence (EDD) (38%). Furthermore, 39% of Industry and retail members did not report on the implementation of HRDD and EDD. It is still a long way to reach goal 8 (= 100% of members), by 2025.</p> <p>However, the discussions in 2021 on recent / draft regulations at EU level are likely to have contributed to raising awareness on this topic.</p>



## **Diskussion**

- **Wie sollen die Inhalte auf der Webseite präsentiert werden?**



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# Eindrücke und Erfahrungen bezüglich des Ausfüllens des Monitorings







## Zusammenfassung Rückmeldungen durch das Tool

### ■ **Prozess**

- Daten der letzten **Monitoring-Runde hochladen**, um das Ausfüllen zu erleichtern
- Informationen, die abgefragt werden sind zum Teil **öffentlich zugänglich**, z.B. als Teil des CFI Reporting - „can not somebody do the research and fill it in for all relevant members“?
- Verbesserungspotential beim **Speichern und Löschen** der Daten; bei der **Strukturierung der Fragen** und um eine **Übersicht über die Gesamtheit** der Fragen zu bekommen; beim **Teilen** der Fragen mit internen Kollegen.
- Bitte um **verlängerte Fristen** zum Ausfüllen des Monitoringberichts.



## Zusammenfassung Rückmeldungen durch das Tool

- **Spezifische Indikatoren (*kurze Auswahl*)**
  - **Schwierigkeiten um Information** zu Prämienhöhe, ‚direct supply‘, ‚amount paid to farmer‘ zu bekommen, z.B. weil Zulieferer die Information nicht bereit stellen.
  - Viel **Zusatzinformation** wurde bereit gestellt bei z.B. ‚strengthening of governments, farmer organisations and / or civil society‘ und ‚Multi-Stakeholder & Policy Initiatives‘ → Müssen diese Fragen stärker formalisiert werden, um sie gut auswerten zu können? Oder müssen wir unser ‚Reporting‘ verändern?
  - Anzahl von Haushalten & Anzahl von Produzenten, die von Projekten/Programmen profitieren sind z.T. schwierig zu erhalten



## **Diskussion**

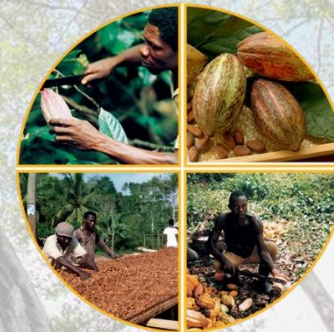
- **Was waren Ihre Erfahrung beim Ausfüllen des diesjährigen Monitorings? Was waren die wichtigsten Verbesserungen? Was die grössten Schwierigkeiten?**
- **Welche Verbesserungen sind essentiell und sollen in der nächsten Monitoringrunde angepasst werden?**





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# Lay-Out Vorschläge





# Lay-Out Vorschlag I



## MONITORING Report 2021



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This chapter provides an overview of the performance monitoring for each of the 12 specific GISCO objectives. The assessment is based on 2021 data reported by the GISCO members. For each of the specific objectives, progress towards achieving the specific objective is assessed on the basis of (target) indicators. The indicators for each specific objective are listed in the overview table. The detailed analysis of the indicators is presented in Section 3: Fact sheets per common challenge. By clicking on the indicator link, the reader is directed to the analysis of that indicator in section 3.

SO1	SPECIFIC OBJECTIVE
	<p>The GISCO members are committed to improve farm-gate prices, minimum price and premium systems as well as other income-generating measures as contributions to a living income of cocoa farming households. While specific objective 1 refers to several levers to enhance cocoa-related income and to the corresponding intermediate outcomes, not all levers to reach a living income are included under the indicators presented under this specific objective 1. For example, improving productivity and quality of cocoa is discussed under specific objective 2, but also relevant for specific objective 1.</p>
INDICATORS	ASSESSMENT 2021
<p>2.1. Premiums Target indicator 1.1: (supply chain indicator): From 2020 onwards, GISCO members report on the average USD amount of sustainability premiums/ton paid by them to their suppliers and/or farmers for the cocoa purchased/ processed.</p> <p>2.2. Average total amount per ton of cocoa beans paid to the farmer</p> <p>2.3. Strategies to reach a living income Target indicator 1.2: (Project/Program indicator): By the end of 2022, GISCO members with income relevant projects/programs will include living income related indicator(s) and report transparently on the measures implemented.</p> <p>2.4. Total net household income (USD) (from cocoa) - average and in % of a living income Target indicator 1.3: (Project/Program indicator): By the end of 2023, GISCO members with relevant projects/programs will report on the development of net household income in relation to the Living Income benchmark. Target indicator 1.4: (Project/Program indicator): By 2025, at least 80 % of farmers reached through relevant GISCO member projects/ programs will have increased their net household income by at least 35 % (Baseline KIT, 2017).</p> <p>2.5. Average cocoa yield per hectare</p> <p>2.6. Cost of production per MT cocoa beans</p> <p>2.7. Improved access to finance</p> <p>2.8. Volume of cocoa for which a living income reference price was paid</p>	<p>The available data is inconclusive to assess progress towards reaching this objective.</p> <p>Monitoring for SO1 is focused on output and immediate outcomes. The impact of Living Income strategies implemented by the members and the way members contribute to achieving SO1 requires additional data collection and evaluation at impact level.</p>

3. Bymak, R., Lohm, A., Nyakoe, M. (2018). Demystifying the cocoa sector in Ghana and Côte d'Ivoire. The Royal Tropical Institute (KIT).

## 1. Introduction

The cocoa sector faces a number of critical challenges that need to be addressed to work towards a sustainable cocoa sector. The key challenges of a sustainable cocoa sector is to foster and ensure attainment of children's basic needs and rights as well as forest preservation and restoration in cocoa producing areas, while contributing to a living income for cocoa farmers. As such, these challenges are the fundamental concerns of the German Initiative on Sustainable Cocoa (GISCO) and its members, the German Federal Government (represented by Federal Ministry of Economic Cooperation and Development (BMZ), and Federal Ministry for Food and Agriculture (BMEL), German cocoa, chocolate and confectionery industry, German retail, and German civil society.

GISCO members are working towards a sustainable cocoa sector by:

- future-oriented economic action along the value chain leading to the enablement of a living income for cocoa farmers;
- preserving natural resources, especially forest resources with their biodiversity;
- ensuring that human rights are respected along the value chain and, in particular, eliminating (the worst forms of) child labour.

GISCO provides strategic support in addressing these challenges and strengthen coordination among its members. The Initiative cooperates closely with other key players in cocoa-producing countries and with similar platforms globally and in other European countries (ISCOs).

At their general meeting in Berlin on 8 May 2019, the members of the German Initiative on Sustainable Cocoa (GISCO) reaffirmed their commitment to a sustainable cocoa sector by agreeing on twelve concrete goals. These are flanked by a comprehensive definition of sustainable cocoa by the GISCO. A transparent monitoring system plays a key role in the implementation of the new strategy: it allows GISCO to monitor changes in the cocoa sector towards sustainability, enables its members to make their contribution to these changes visible and acts as a critical instrument to assess progress and identify the areas where further change is needed.

The new monitoring system of the GISCO was set up in 2019 and 2020 and tested in spring 2021. Subsequently, the first official monitoring round, together with a second Sustainable Cocoa Platform in Europe, took place in May 2021.

This report is the second monitoring report published by GISCO. The assessment was done by C-lever.org using the available data. Both the UAG monitoring working group and the GISCO Board have been able to provide feedback on the assessment and to contribute to refined analysis, prior to publication.

1. GISCO and its members define sustainable cocoa as follows: "cocoa that is produced in accordance with economic, ecological and social requirements, which means that its production is economical, environmentally friendly and socially responsible, without compromising the ability of future generations to satisfy their own needs."

2. This includes ensuring that efforts to address these challenges do not cause displacement of child labour or deforestation from cocoa production to other activities in cocoa producing areas.



## PREFACE

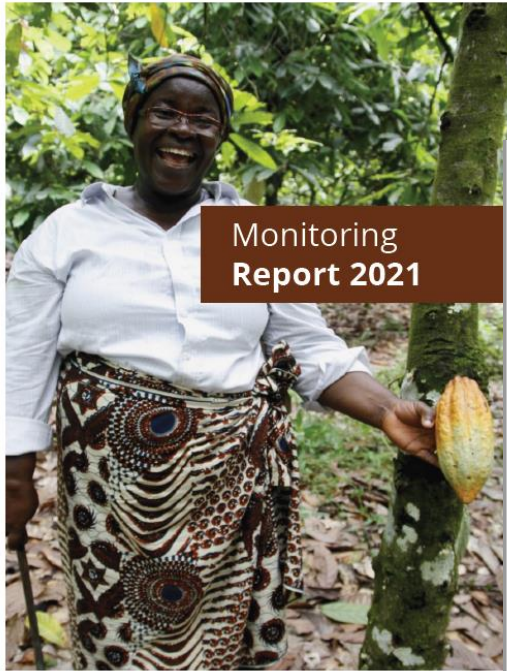




# Forum Nachhaltiger Kakao

## German Initiative on Sustainable Cocoa

# Lay-Out Vorschlag II



## Monitoring Report 2021

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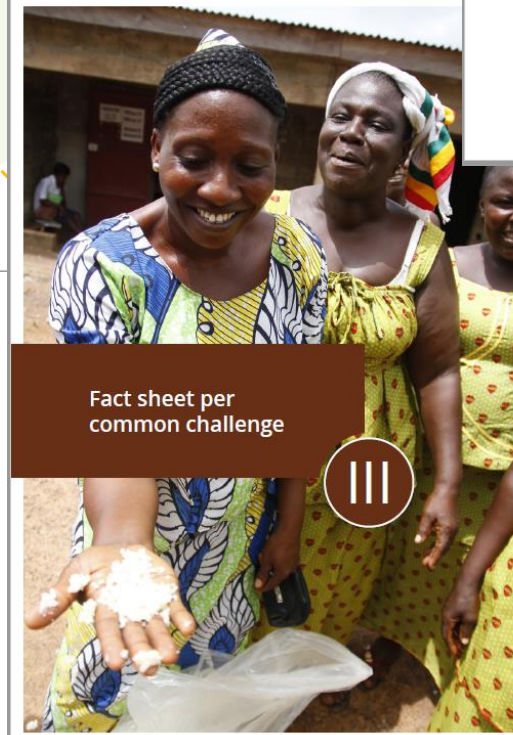
### GISCO Monitoring Report 2021 | II. Performance monitoring of the 12 specific GISCO objectives



This chapter provides an overview of the performance monitoring for each of the 12 specific GISCO objectives. The assessment is based on 2021 data reported by the GISCO members. For each of the specific objectives, progress towards achieving the specific objective is assessed on the basis of (target) indicators. The indicators for each specific objective are listed in the overview table. The detailed analysis of the indicators is presented in Section 3: Factsheets per common challenge. By clicking on the indicator link, the reader is directed to the analysis of that indicator in section 3.

Specific objective	Indicators	Assessment 2021
<b>SD1:</b> The GISCO members are committed to <b>improve farm-gate prices, minimum prices and premium systems as well as other income-generating measures as contributions to a living income of cocoa farming households.</b>  <b>While specific objective 1 refers to several levers to enhance cocoa-related income and to the corresponding intermediate outcomes, not all levers to reach a living income are included under the indicators presented under this specific objective 1. For example, improving productivity and quality of cocoa is discussed under specific objective 2, but also relevant for specific objective 1.</b>	>> 2.1. Premiums Target indicator 1.1: (supply chain indicator): From 2020 onwards, GISCO members report on the average USD amount of sustainability premiums paid by them to their suppliers and/or farmers for the cocoa purchased/processed.	The available data is inconclusive to assess progress towards reaching this objective.  Monitoring for SO1 is focused on output and immediate outcomes. The impact of Living Income strategies implemented by the members and the way members contribute to achieving SO1 requires additional data collection and evaluation at impact level.
	>> 2.2. Average total amount per ton of cocoa beans paid to the farmer	
	>> 2.3. Strategies to reach a living income + Target indicator 1.2: (Project/ program indicator): By the end of 2022, GISCO members with income relevant projects/ programs will include living income related indicators and report transparently on the measures implemented.	
	>> 2.4. Total net household income (USD) (from cocoa) - average and in % of a living income + Target indicator 1.3: (Project/ program indicator): By the end of 2023, GISCO members with relevant projects/programs will report on the development of net household income in relation to the Living Income benchmark. + Target indicator 1.4: (Project/ Program indicator): By 2025, at least 80 % of farmers reached through relevant GISCO member projects/programs will have increased their net household income by at least 35 % (Baseline KIT, 2017).	
	>> 2.5. Average cocoa yield per hectare	
	>> 2.6. Cost of production per MT cocoa beans	
	>> 2.7. Improved access to finance	
	>> 2.8. Volume of cocoa for which a living income reference price was paid	

3 Bymott, R., Laven, A., Tjysler, M. (2018). Demystifying the cocoa sector in Ghana and Côte d'Ivoire. The Royal Tropical Institute (RTI).



## GISCO Monitoring Report 2021 | III. Fact sheet per common challenge

### 1. Transparent supply chains

**1.1 Volumes of cocoa sourced covered by the GISCO monitoring**

The table below provides an overview of the volumes of cocoa sourced that is covered by the GISCO monitoring. The coverage of the volume of cocoa in cocoa containing end products supplied to the German market is estimated at 69%. This is a very significant increase compared to the 2020 monitoring round in which the coverage was estimated at 35%.

The 2021 monitoring round for the first time also included data collection on cocoa sourced for processing in Germany. Members were asked to report on cocoa sourced for processing on a voluntary basis. The coverage of the reported data may vary for specific indicators since calculations are based on the available data for each indicator. The market coverage for specific indicators has been included for all indicators for which this information is relevant.

#### Volumes of cocoa sourced covered by the GISCO monitoring

Indicators	Member Group B (Industry)	Member Group C (Retail)	Member Group D (Civil society and standard setting organisations)	Total
Cocoa-containing consumer products supplied to the German market	199,24 MT BE	35,707 MT BE	Not applicable	235,331 MT BE
Cocoa contained in the end consumer products certified for the German market	Not applicable	Not applicable	81,157 MT BE	81,157 MT BE
Cocoa sourced for processing in Germany	332,082 MT BE	Not applicable	Not applicable	332,082 MT BE
Estimated scope of reporting cocoa containing consumer products supplied to the German Market				69%
Estimated scope of reporting cocoa sourced for processing in Germany				



## **Diskussion**

- **Welcher Vorschlag ist präferiert?**
- **Welche Veränderungswünsche gibt es bezüglich des Lay-Out Vorschlags?**





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# Vereinbarungen und nächste Schritte







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# Wrap-up und Verabschiedung

**Evelyn Bahn**  
**Manuel Kiewisch**







**Forum Nachhaltiger Kakao**  
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**Vielen Dank für Ihre Teilnahme!**







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Nachhaltigkeits-  
strategie  
für Deutschland

– Leuchtturmprojekt 2016 –





# ANNEX

**Additional slides, just in case**







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# Verwendung der Ergebnisse des Monitoringberichts







## Challenge Living income for cocoa farming households – SO1 target indicators

2020

2021

<p>Target indicator 1.1: (supply chain indicator): From 2020 onwards, GISCO members report on the average USD amount of sustainability premiums/ton paid by them to their suppliers and/or farmers for the cocoa purchased/processed.</p>	<p>In 2020, a total of 12 industry members and 1 retailer reported on the premium/kg paid.</p>	<p>About a quarter of industry members (12; 26%) and more than half (4; 57%) of the retailers reported to have paid premiums. 11 of these members (69%) reported on the sustainability premiums paid by them to their suppliers and/or farmers for the purchased cocoa.</p>
<p>Target indicator 1.2: (Project/program indicator): By the end of 2022 GISCO members with income relevant projects/programs will include living income related indicator(s) and report transparently on the measures implemented.</p>	<p>63% of the reported projects and programs (12) are reported to be income related, 67% (8) of these projects/programs have living income related indicator(s) and report transparently on the measures implemented.</p>	<p>Of the 51 submitted project questionnaires, 63% were reported to target income generation. Of those projects 63% reported to have income related indicators and 75% reported on implemented strategies to reach a LI.</p>
<p>Target indicator 1.3: (Project/program indicator): By the end of 2023, GISCO members with relevant projects/programs will report on the development of net household income in relation to the living income benchmark.</p>	<p>For 5 projects/programs, data was provided on the net household income in relation to the living income benchmark.</p>	<p>For 25% of the income related projects household income data were reported. Like last year (2020 data), only 1 member broke down the number of farming households per income-category.</p>
<p>Target indicator 1.4: (Project/Program indicator): By 2025, at least 80 % of farmers reached through relevant GISCO member projects/programs will have increased their net household income by at least 35 % .</p>	<p>Only 1 member broke down the number of farming households per income-category.</p>	<p>Only 1 member broke down the number of farming households per income-category.</p>



	2020	2021
Target indicator 4.1: (Project/program indicator): By the end of 2022, relevant GISCO member projects/programs will have a strategy to promote diversified and sustainable farming systems	13 projects/programs, being 65% of reported projects/programs have a strategy to promote diversified and sustainable farming systems as a contribution to environmental sustainability.	71% of the reported projects and programmes have a strategy to promote diversified and sustainable farming systems as a contribution to environmental sustainability.
Target indicator 4.2: (Project/program indicator): By the end of 2025, 30 % of the total area under cocoa cultivation in GISCO member projects/programs will be managed as agroforestry systems.	It is estimated that 20% of the total area under cocoa cultivation is managed as an agroforestry system.	It is estimated that 10.5% of the total area under cocoa cultivation is managed as an agroforestry system. This is still a long way from the target for indicator 4.2.
Target indicator 4.3: (Project/program indicator): By the end of 2025, all cocoa farmers reached by relevant GISCO member projects/programs will no longer apply hazardous pesticides.	In 2020 when members reported that 473,946 farming households applied integrated pest management.	35% of all households reached through the projects and programmes are reported to apply integrated pest management. The available data indicates that only 3% of the cocoa farming households reached reported no incidence of hazardous pesticide application, while 38% reported on few incidences of application.



	2020	2021
Target indicator 5.1: (supply chain indicator): By the end of 2025, GISCO member companies will ensure 100% traceability to farm level in their direct supply chain including farm mapping systems.	39% (direct and indirect supply chain, Score 5, 5+, 6)	37.6% (direct and indirect supply chain, Score 5, 5+, 6)
Target indicator 5.2: (supply chain indicator): By the end of 2025, 85% of the cocoa purchased/processed by GISCO members in Germany is deforestation free (for CIV: is sourced from farms that are not located in protected areas nor protected forests) (traceability from farm to cooperatives provided by farm mapping systems)	21%	9%





	2020	2021
Target indicator 6.1: (Project/program indicator): By the end of 2025, 100 % of reached households in GISCO member projects/programs are covered by a strategy or system for the prevention, control, monitoring and remediation of the worst forms of child labour.	<p>485.943 households were reported to be covered by a strategy or system to prevent, control, monitor and remediate the worst forms of child labour within projects/programmes. .</p> <p>An additional 205.747 farmer households were reported to be covered by child labour protection schemes (CLMRS) in members' supply chain and not already reported at project level.</p>	<p>Overall, 19 members (36%) reported having a system or strategy in place regarding child protection (CLMRS or comparable). In total, in terms of volume of cocoa contained in consumer end products, these members account for an estimated 30% of the German market. During this reporting period, industry and retail members reported 923,969 farming households in their company's supply chains to be covered by child protection / HRDD systems.</p>



	2020	2021
Target indicator 8.1 (supply chain indicator): By the end of 2025 all GISCO members implement human rights and environmental due diligence.	Overall, members are still at the early stages of applying HRDD and EDD. 55% of Industry and retail members reported on the implementation of HRDD and environmental due diligence.	63% of industry and retail members reported on the implementation of human rights and environmental due diligence. Of those who reported 9 industry members (33%) reported to not yet have started with the implementation of HRDD in their supply chains. For environmental due diligence 14 (50%) of the industry members that reported, reported to not have started yet with the implementation.



	<b>Challenge</b>	<b>Proposal</b>
Target indicator 1.1: (supply chain indicator): From 2020 onwards, GISCO members report on the average USD amount of sustainability premiums/ton paid by them to their suppliers and/or farmers for the cocoa purchased/processed.	Less transparency on volume sourced without premiums	Step forward compared to last year.
Target indicator 1.2: (Project/program indicator): By the end of 2022 GISCO members with income relevant projects/programs will include living income related indicator(s) and report transparently on the measures implemented.	Reported data do not capture efforts of members to contribute to a living income of cocoa farming households.	New target indicators to measure progress in effort of members <ul style="list-style-type: none"> <li>▪ Average total amount per ton of cocoa beans paid to the farmer</li> <li>▪ Additional funding of cooperatives and cocoa sustainability projects/programmes</li> <li>▪ Volume of cocoa for which a reference price for a living income was paid</li> </ul>
Target indicator 1.3: (Project/program indicator): By the end of 2023, GISCO members with relevant projects/programs will report on the development of net household income in relation to the living income benchmark.	More information is needed to interpret the data and evaluate representativity : sample size, methods, regions,	Meta evaluation of projects and programmes that reported household income data
Target indicator 1.4: (Project/Program indicator): By 2025, at least 80 % of farmers reached through relevant GISCO member projects/programs will have increased their net household income by at least 35 % (Baseline KIT, 2017).	The available data is inconclusive and does not allow assessing progress towards reaching this goal.	Impact evaluations are required to assess this indicator





	<b>Challenge</b>	<b>Proposal</b>
Target indicator 4.1: (Project/program indicator): By the end of 2022, relevant GISCO member projects/programs will have a strategy to promote diversified and sustainable farming systems	Yes / No question does not allow to gain sufficient insight on progress of implementation Target expires at the end of the year	
Target indicator 4.2: (Project/program indicator): By the end of 2025, 30 % of the total area under cocoa cultivation in GISCO member projects/programs will be managed as agroforestry systems.	Total area under cocoa cultivation is calculated based on average size of farming land under cocoa cultivation and number of farming households reached. Reporting by members does not seem stable between 2020 and 2021	
Target indicator 4.3: (Project/program indicator): By the end of 2025, all cocoa farmers reached by relevant GISCO member projects/programs will no longer apply hazardous pesticides.	Not possible to differentiate level of application between households within a project/programme	Impact evaluation?



	<b>Challenge</b>	<b>Proposal</b>
Target indicator 5.1: (supply chain indicator): By the end of 2025, GISCO member companies will ensure 100% traceability to farm level in their direct supply chain including farm mapping systems.	No differentiation between direct and indirect supply chain made % only does not allow to assess progress, reported volume for each score is also needed	
Target indicator 5.2: (supply chain indicator): By the end of 2025, 85% of the cocoa purchased/processed by GISCO members in Germany is deforestation free (for CIV: is sourced from farms that are not located in protected areas nor protected forests) (traceability from farm to cooperatives provided by farm mapping systems)		



	<b>Challenge</b>	<b>Proposal</b>
Target indicator 6.1: (Project/program indicator): By the end of 2025, 100 % of reached households in GISCO member projects/programs are covered by a strategy or system for the prevention, control, monitoring and remediation of the worst forms of child labour.	New indicators on identification and remediation of child labour cases. Several members indicated that annual reporting on remediation is not feasible since remediation processes usually take 18 to 24 months. From project and supply chain reporting to supply chain reporting only.	
Target indicator 8.1 (supply chain indicator): By the end of 2025 all GISCO members implement human rights and environmental due diligence.	Still big share of members for which no data are available.	





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**Ggf. Vorstellungsrunde für neue  
Mitglieder movE TO BACK??**





**Annex - old slides to be removed for final version**